Profile of CHSI

Center for Health Services, Inc. (CHSI) is an organized group of health care practitioners with more than 150 years of combined experience in the field of occupational health care gained in San Miguel Corporation – our biggest client to date. These experts in health services have earned for themselves a remarkable reputation for excellence in delivering occupational and specialty care through an integrated delivery system that is technology and quality-driven.

The company offers competent services and cost-effective health programs delivered by highly experienced doctors – from occupational medicine to specialists in medicine and surgery. These health care professionals are in synergy with in-house laboratory and diagnostic facilities, and in tandem with equally competent and experienced dental, pharmacy and nurse practitioners, as well as technologists and technicians whose quest for accuracy and reliability remain at par with the best in the industry. The health care managers and administrative staff carry with them long years of experience and expertise in the management and administration of health systems delivery ensuring for its corporate clients the highest level of service and care.

CHSI started its operations with San Miguel Corporation as its major client. It provides clinic management services to more than 60 plant clinics of the San Miguel Group of Companies nationwide as well as management and administration of hospital and out-patient medical benefits for the 27,000 employees of SMC (which then still includes CCBPI- Coca-Cola Bottlers Philippines, Inc. as part of the SMC group). CHSI continue to provide its services to both companies. The company provides manpower, diagnostic, mobile PE, hospital coordination, medical information system, ancillary and medical supplies services in line with SMC needs and requirements. It employs in its payroll more than 300 medical personnel and administration staff nationwide.

CHSI COMPANY BACKGROUND

CHSI started in late 2005 when San Miguel Corporation decided to outsource its inhouse corporate health services and offer the business to the 95 retirees affected by the outsourcing project. 78 retirees joined the group that formed the Center for Health Services, Inc. After being incorporated by the SEC late in 2005, CHSI started its operations as a Third Party Health Services Provider dedicated to San Miguel Corporation and its subsidiaries, involving the deployment of 260 medical and administrative personnel covering the 65 clinics of SMC and CCBG nationside.

Scope of services involved administration and management of the comprehensive medical benefits of SMC employees from occupational to specialty health care and from provision of free medicines to out-patient diagnostic and hospital care through a network of health services providers nationwide.

We were able to deploy competent and well trained personnel including occupational physicians and nurses, medical technologists, x-ray and ultrasound technicians, Nutritionist, medical specialists (IM, Cardio, Pulmo, Endo, Ophtha, ENT, OB-Gyne, Surgery), hospital coordinators, bills processors, ambulance drivers, etc.).

CHSI was able to deliver what SMC has committed to the employees – that even with outsourcing – there was no disruption of health care services, no diminution of medical benefits and no difference in the delivery of health standards provided through the years.

CHSI was able to ensure continuous deployment of clinic manpower nationwide, management and supervision of diagnostic and ancillary services (laboratory, x-ray and ultrasound, ECG, threadmill, and audiometry), maintenance of nutrition clinic, and management of pharmacy services.

Standards in the provision of health programs and preventive health services were also maintained. CHSI continued to implement standards and procedures related to preemployment and annual physical examination. Management and supervision of standards for travelers including immunizations were also implemented without disruptions.

Today, CHSI has not only strengthened its value as third party partner for SMC and its subsidiaries for the delivery of focused, flexible and technically competent health services; but has expanded to other corporate and community clients. CHSI diversified into Mobile PE services by acquiring and deploying its Mobile Clinic; on-site home care projects, cost-effective vaccinations to schools and community; and has expanded its clinic to include a specialty and diagnostic center based in Ortigas, Dasmarinas, Cavite and Cebu City. CHSI has also diversified to include Dental Services and Pharmaceutical Services.

VISION

We are a world-class team of competent, committed, compassionate and socially responsible health professionals providing excellent preventive, curative and rehabilitative health care services with the highest standards of quality and technology

MISSION

We provide health care services through our technical expertise, highest level of quality, responsiveness and prompt delivery of comprehensive medical and allied services to our valued clients

VALUES

■ PROFESSIONALISM

- We follow the highest standards of ethics
- We are true and living examples of our profession

■ SERVICE EXCELLENCE

- We guarantee availability and delivery of quality service
- > We are role model achievers in health care
- > We believe in personalized service

■ INTEGRITY

- We believe in truth, honesty and openness
- > We believe in the credibility of our employees
- We deliver what we promise

■ TEAMWORK

- We are supportive to each other in achieving common goals
- We share responsibility and show respect and consideration for each other's uniqueness

■ SOCIAL RESPONSIBILITY

- We believe in caring for the community
- > Our commitment extends to other communities
- > We commit ourselves thru shared responsibility in maintaining ecological balance and community healthcare

■ LEADERSHIP

"WE are the BEST in the industry"

ORGANIZATIONAL OBJECTIVES

★ CUSTOMER'S DELIGHT

To always deliver excellent quality services that will exceed customer's expectation

★ PROCESS STANDARDIZATION

To strictly adhere to the guidelines set by the company; allied health professions; and certifying bodies

★ PRODUCTIVITY

To cost-effectively utilize/maximize the company resources within the forecasted budget while maintaining the highest quality of services.

★ EMPLOYEES' GROWTH AND DEVELOPMENT

To enhance the competency of health care personnel through continuing education (based on their field of specialization), certification and accreditation.

★ CORPORATE CITIZENSHIP

To operate in full compliance with the medical and allied health services and government mandated rules and regulations

To provide medical services to the CHS Inc. immediate family members and to the community in which we operate

CHSI Board of Directors

President and Board Chair - Dr. Reynaldo Mariano
Vice-President - Ms. Nerissa Cueto
Secretary - Ms. Lerma Mailwas
Treasurer - Ms. Cora Sermonia
Director - Dr. Vicky Sarmiento.
Director - Dr. Raphael Sanchez
Director - Mr. Randy Rairata

CHSI Management Committee

President and CEO - Dr. Reynaldo Mariano
Manager, Finance and Admin Services - Mr. Glenn Rosales
Manager, Diagnostic and Ancillary Services
Officer, Corporate Accounts - Ms. Nerry Cueto

CHSI CLINICS

The Corporate Office/ Clinic of CHSI is located at:

Units 1612-1614, Medical Plaza Ortigas 25 San Miguel Avenue, Ortigas Center, Pasig City Telephone Numbers: Trunk Lines 637-0562/637-0563 Direct Line 637-3938 Fax Num 637-3940

CHSI CAVITE clinic is located at:

Alpha Arcade, Governor's Drive Baranggay Langkaan II Dasmarinas, Cavite

Telephone Numbers: (046) 852-2585 and (046) 484-8019

CHSI CEBU clinic is located at:

Ground floor, Anthecor Building Hi-way Tipolo, Manduae, Cebu City Telphone Number (032) 422 5575

HMO ACCREDIATION

> COCOLIFE > HMI

> MAXICARE > VALUECARE

> EAST WEST

PARTIAL LIST OF CLIENTS AND SERVICES PROVIDED

San Miguel Corporation

- Nationwide deployment of Healthcare Team
- Clinic Management and Administration
- Pre-Employment and Annual Physical Examination
- And a lot more...

Coca-Cola Bottlers Philippines Inc.

- Nationwide deployment of Healthcare Team
- Clinic Management and Administration
- Annual Physical Examination
- And a lot more...

Standard Charterred Bank

- Exclusive Pre-Employment Examination Service Provider and other diagnostic services
- Healthcare Consultancy

Banco De Oro

 On-site and Clinic Based Pre-Employment Examination Service Provider and other diagnostic services

CDO

- Exclusive Pre-Employment Examination Service Provider
- On-site Laboratory Services and Annual Physical Examination
- Healthcare Consultancy

BizSolv Asia MPC

Exclusive Pre-Employment Examination Service Provider

Valle Verde

Community residents Annual Physical Examination

University of Asia and the Pacific

Annual Physical Examination of all employees and staff

Metropolitan Bank and Trust Company

Drug Test project

Don Bosco Makati

Vaccination and Immunization

OTHER CLIENTS:

Wrigley Philippines, Canon Phils., Honda Phils, IBM, Charter Chemical, Real Bank, Excellink, Sitel, Process Synergy, Goldmark, Americare... a lot more

CORPORATE HEALTH SERVICES

Corporate Health Care Management is our Expertise

The rising cost of employee health care benefits in industries makes it imperative for business organizations to seek more cost-effective alternatives to implementing their company healthcare benefits without compromising employees' healthcare needs and requirements. Whether an organization seeks integrated health care services or a single program to meet a specific health service need or requirement, CHSI has what it takes – with its long years of experience and competence in occupational health - to offer you innovative solutions.

CHSI offers an array of services unique among employee health care providers:

- Medical benefits administration for employers
- Convenient access of employees to CHSI network of hospital and out-patient health care providers nationwide.
- Comprehensive coverage consisting of interventional, educational, promotional, preventive and rehabilitative healthcare services, programs and practices.

CHSI Healthcare Packages can range from meeting basic occupational health requirements to providing comprehensive care for employees, as well as their dependents.

We provide services nationwide in the following categories:

- Annual Health Screening and Pre-Employment Packages
- o Executive Health Programs
- Corporate Clinic Management Services

CORPORATE CLINIC MANAGEMENT SERVICES

The CHSI - Corporate Clinic Management Services offer competent and comprehensive delivery of health care services to an organization's need for workplace healthcare management with:

- o Accessible medical consultation with occupational health personnel.
- o Improved workforce productivity and morale
- Cost-effective and preventive delivery of health interventions
- o Maximum utilization of healthcare resources while minimizing cost
- Opportunity for personalized approach in health care.

Services include:

Deployment of a Healthcare Team

Existing pool of reliable and duly licensed medical personnel are made available for deployment anytime NATIONWIDE as need arises. Clients shall avail of our competent and reliable health care practitioners ensuring undisrupted delivery of health services.

Health Program Implementation

DOH coordinated health information campaigns are carried out for better understanding of common and preventable medical illnesses, as well as maintenance of personal health and physical fitness. Company health status monitoring and reporting are performed, along with submission of corresponding recommendations and program implementation assistance.

Comprehensive Clinic Management

We provide day-to-day corporate and community clinic operations and other services that include:

- o Design and development of clinic set-up
- o Clinic policy design, enhancement and implementation
- Clinic supplies negotiations, procurement and monitoring

Likewise, undertakes daily outpatient clinic services and appropriate management of any worksite health hazards. Coordination with higher healthcare facilities for referral is also an integral part of our expertise and services.

Clinic Assessment and Clinic Supplies/Medicines/Equipment Provision

Assessment of corporate clinic physical set-up, required supplies, equipment and medicines is done in accordance to Rule 1960 of Bureau of Working Conditions (BWC). We provide expert handling of procurement of clinic medicines, supplies and equipment per management's directive.

Pre-Employment and Annual Physical Examination Packages

Pre-Employment Health Status Evaluation

Consists of conducting and evaluating the medical history, systems examination and diagnostic tests results ensuring that applicant is healthy and fit to the job being applied for and that the job will not pose any risk or contraindication to his health.

The Package consist of the following tests::

- 1. Systems Physical Examination and Evaluation
- 2. CBC
- 3. Urinalysis
- 4. Stool Exam
- 5. Chest X-ray

Optional Examinations based on risk factors

- o ECG Testing
- o Drug Testing
- o Pap's Smear
- o HIV
- o Hepatitis Profiling

Annual Physical Examination

Annual Health Screening Packages are tailor fitted according to company medical benefits requirements. The conduct of the Annual Physical Examination may be clinic-based (off-site) and / or mobile (on-site)

Faster Turn Around Time

Pre-Employment Screening and Evaluation

Classifications as to whether applicant is fit or unfit to work is e-mailed or relayed through phone to the HR manager or any of the authorized contact persons, after **24 hours** from the time the examination and tests were done. Hard copies of the results are submitted after three (3) working days.

Annual Health Screening

Summary of results and evaluations as well as hard copies of results are delivered after 5 working days, upon completion of medical tests.

Annual Physical Examination Packages

CHSI's services for Annual Health Screening Packages are tailor fitted according to it's corporate client's medical benefits requirements. Companies are provided the flexibility to have its employees' Annual Physical Examination either clinic-based (off-site) or mobile (on-site). For companies with nationwide facilities and specifically in remote ares, the Mobile Annual Physical Examination Service is delivered through our network of diagnostic health providers. This is the same quality and competent services we have been giving to the employees of San Miguel Group of Companies nationwide as their exclusive health care services provider.

Below are sample APE Packages of CHSI

PACKAGE 1: (ideal for below 30 years old)

Complete Physical Examination

- Taking of Medical History and Vital signs.
- Vision Screening (Snellen, Jaeger and Ishihara Tests)
- Dental Screening (Oral Examination)
- Taking of Height, Weight and Body Mass Index

Chest X-ray

Laboratory Tests:

- Complete Blood Count
- Routine Urinalysis
- Routine Fecalysis

PACKAGE 2: (ideal for 30 to 49 years old)

- Package 1 plus
- Blood Chemistry
 - FBS
 - BUN
 - Creatinine
 - Uric Acid
 - Total Cholesterol
 - Triglycerides

PACKAGE 3: (ideal 50 years old and above)

- Package 2 plus
- Lipoprotein (HDL, LDL, VLDL)

Optional Test (Depending on Clients/Patients Requirements):

Electtrocardiogram (ECG)
Pap's Smear Collection and Reading
SGOT/SGPT (Liver Function Screening)
Drug Test
Other Test that may be required